

Fluenta and Provincial Controls Announce New Distribution Agreement.

Houston, Texas – June 18, 2021 – Houston, Texas – June 18, 2021 – [Fluenta](#), a global leader in ultrasonic flare gas measurement for the oil and gas, LNG, and petrochemical and chemical processing industries, has signed a distribution agreement with [Provincial Controls](#) – a specialist Canadian instrumentation and controls solutions provider. Provincial Controls will provide all Fluenta products in the key Canadian provinces of Ontario, Quebec and Manitoba.

Kalpen Vachharajani, President & Marketing Manager at Provincial Controls, reported that, “Fluenta was selected based on its technical expertise, commitment to excellence, and product accuracy. The Fluenta product range will provide Provincial Controls with a solution to support operators in the oil and gas, petrochemical and chemical market in meeting and exceeding regulatory requirements, ensuring safety and management of emissions”.

Christopher Viramontes, Manager Inside Sales at Fluenta, commented; “The new partnership with Provincial Controls is an excellent opportunity for Fluenta as we further extend our customer base in Canada. Provincial Control’s active presence and focus on providing solutions is a great match for Fluenta and will allow us to better serve the operators in Ontario, Quebec & Manitoba market. We look forward to adding new value to Provincial Controls existing offerings.”

A challenging environment

The extraction of highly flammable liquids and gases from the earth is a precise and potentially dangerous operation.

It involves precise technology combined with experience and expertise developed over decades.

Fluenta has been a dedicated flare gas metering manufacturer for over 35 years. Because of this, their dedication to innovation and precision is unrivalled. With the launch of their latest FlarePhase™ transducers, Fluenta now offer accurate flare gas measurement at the highest temperatures on the market.

Provincial Controls hold over 30 years’ experience in supporting operators with expert solutions and knowledgeable support. This experience, coupled with Fluenta’s leading technology, will provide operators within these provinces reliable and accurate flare gas measurement and support.

The accurate measurement of the gas flared is important for a number of reasons. First, due to the associated emissions, flaring of gas is subject to taxation. Accurate measurement ensures that the correct taxation is being paid. Secondly, volumes provide intelligence to the industry. Accurate measurement of gas flaring means the industry can plan better ways to reduce the loss and create best practice for the future.



About Fluenta

Founded in 1985, Fluenta is the global leader in flow sensing, measurement and management using ultrasonic technology. The company serves the chemicals, petrochemicals and oil and gas markets. Fluenta originates from Norway and has offices around the world, with a regional office for the Americas in Houston, Texas.

For more information, please visit www.fluenta.com or contact:

Fluenta Inc.
Houston, Texas, USA
+1 832 456 2021
sales@fluentainc.com

Media Contact
Saskia Parks
+44 (0)1223 751 119
Saskia.parks@smartechmanagement.co.uk



About Provincial Controls

Provincial Controls is a leading provider of instrumentation, Controls, Valves and Networking & Communications products and services to Oil & Gas, Petrochemical, Chemical, Power, Automotive, Food & Pharmaceutical industries in Eastern Canada, since 1986. Backed by the qualified, experienced & dedicated people, the company helps customers achieve safe, uninterrupted & efficient operation of their facilities.

For more information, please visit www.provincialcontrols.com or contact:

Provincial Controls
Sarnia, Ontario, Canada
+1 519 336 7301
sales@provincialcontrols.com

